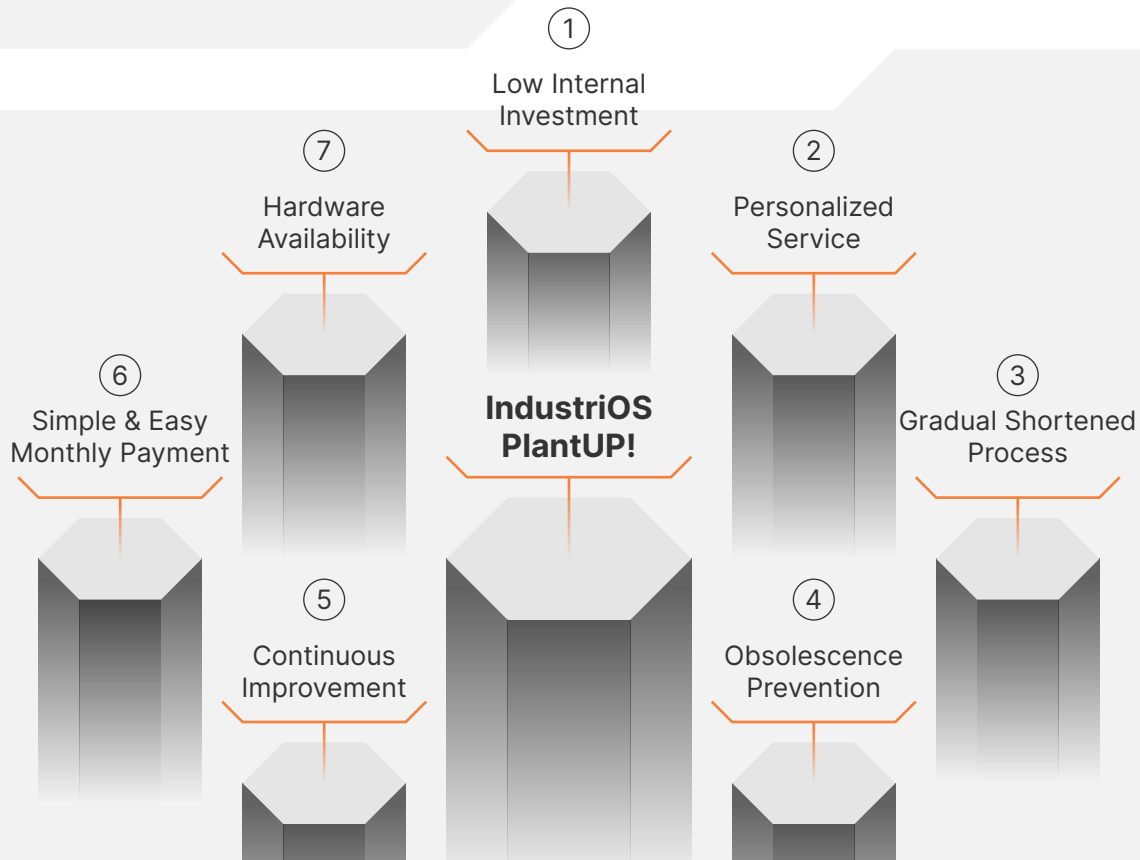


Hands Free Updates To Keep You Current and Focused On Your Business

For many companies, continuous improvement is key to competitiveness. Standing still is simply not an option. This applies to all areas of business, including those that are short-staffed, as IT departments often are. INDUSTRIOS is committed to helping you improve. With INDUSTRIOS PlantUP!, our managed update program, INDUSTRIOS performs INDUSTRIOS ERP updates on your behalf. This includes access to, and use of, a test environment, best practices, software expertise, and group training. INDUSTRIOS takes care of scheduling, planning, performing updates on an INDUSTRIOS supplied test environment server. The environment is made available to you via remote connection to allow for testing and training. Once signed off on, INDUSTRIOS performs the upgrade on your server, and makes dedicated staff available for assistance.



INDUSTRIOS PlantUP! is a full service, convenient, high-efficiency approach to performing regular system updates. We deliver value to your organization by helping you reduce your investment in time, resources, effort and cost of keeping your INDUSTRIOS ERP current.



Supplied Environment



Group Training



Technical Expertise



Empowered Employees

PlantUP! delivers maximum value to you:

1

Low internal staff involvement, freeing your resources for core competency activities.

2

High level of service to you for fast, personalized assistance from knowledgeable, dedicated INDUSTRIOS staff.

3

Hardware availability for testing and training.

4

A path of least resistance, as regular updates provide a gentle, gradual, simplified, and shortened process.

5

Obsolescence prevention. Your system is updated regularly, ensuring you stay current with technology.

6

Continuous improvement opportunities from access to the newest features.

7

Simple and easy pre-authorized monthly payments.

8

Keeps upgrade costs down by performing all services remotely. Using small classroom style training means lower cost per hour to you.



To purchase **INDUSTRIOS PlantUp!**, call **866-275-9028** to speak with your Account Executive, or email sales@industrios.com

Considerations of the **Program**

- Data Transfer
- Test Conversion
- Live Conversion
- Test Environment Preparation
- Training and Verification
- Post Go-Live Q&A

1. Eligibility:

Any customer on a current PlantCare Plan can participate in the PlantUP! Managed Updates program. To enroll in the program, the customer must be on a current build of the software to be scheduled in the cycle of updates.

2. Frequency of Updates:

PlantUP! updates are performed once every 18 months, at scheduled cycle dates for 'waves' (groups of customers).

3. Update steps:

An update cycle consists of the following activities: test conversion, training, technical updates, live conversion, Post go Live Q&A.

4. Scheduling:

The schedule is defined by INDUSTRIOS with the start and end dates of the wave. These dates are firm, and are pre-assigned and communicated at least 3 months in advance. Go Live dates are scheduled so as to minimize your business' interruption.

5. Cycle time:

A wave consists of a 6-8 week cycle for the group members in the wave from start to finish. Each wave consists of an update to a pre-defined version build.

6. Pricing:

PlantUP! fees vary depending on the frequency of payments chosen. This includes one product group/company. Pilot Companies will be refreshed from the Live Company at no extra charge. Archive Companies will also be converted at no extra charge. A surcharge may apply for additional product groups/companies, and for custom reports.

No additional validation will be performed on archive companies after each conversion.

7. Accessibility:

For training and testing on the INDUSTRIOS test environment, remote desktop access to the INDUSTRIOS servers is required. At the time of the production system update, INDUSTRIOS must be granted access to company servers via Logmein, RDP or Citrix with Administrative rights.

8. Data Transfer Options:

PlantUP! customers have a choice of sending their data for test conversion to INDUSTRIOS via your company's individually assigned and secured Microsoft OneDrive folder or sending a physical drive.

9. Additional support, consulting or training services:

Customers who so desire can opt to contract INDUSTRIOS for additional onsite support, consulting and/or training services.

10. Additional Sessions:

We understand that things happen in business and sometimes customers may need to reschedule training and/or go live's separate from the other companies in their 'wave'. Make up sessions are subject to additional fees and will be quoted separately.

11. Crystal/custom reports considerations:

Customers with customized Crystal reports are responsible for testing and converting these reports. Alternately, INDUSTRIOS can be contracted to test and modify reports to run in an updated version of INDUSTRIOS.

Contact us for PlantUP! pricing.

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